

SWMMEA: December 17, 2023 7:00pm

Attendance:

Trey Wadell, Melanie Soule, Jennifer Sager, Anna Strong, Katie Crigger, Jackie Lordo, Tyler Jones, Kylee Vanhorn, Lori Lindsey, Sal Prado, Autumn Shurley, Jordan White, Erica Gorman

1. Shop for cheaper hotels for clinicians (saves 20-50 per clinician)
Considering asking for sponsorships for clinicians
2. Hold off on the commissioning for a year until we get more stable financially
Voted: 13 in favor, 0 against
This is a pause for this year.
Considered placing a price cap on future commissioned pieces.
3. Start using digital programs (This is done in some other districts) \$700 or more/year
Voted: 13 in favor, 0 against
A link for a digital copy will be posted on the website. QR codes can also be made available at the venue.
4. Amend HS and MS Orchestra so that only one clinician can be hired (Kylee and I have spoken about this already) Should save around \$1000/year
 - a. Add Wind/Perc Section to HS Orchestra which would generate additional income
5. Pause the All-State Per Diem (almost a necessity for this year) saves 570/year
Voted: 13 in favor, 0 against
This is a necessary pause for this year.
6. Ask companies for sponsorship of director breakfasts at honor ensembles
Discussed that this is a nice provision but an expense that we can eliminate.
7. Raise audition fees to \$15
Proposed audition fee increase of \$2.00 to \$13.00. Starting during the 2024-25 school year. To be voted on at the January District Meetings.

Increase in hotel costs, commissioned pieces, and medals has the honor ensembles losing money. With the above changes we will be able to break even for this school year. Without the proposed changes the current situation is not sustainable for next year.

Bethany put in \$700.00 of her own money to cover the cost of the orchestra ensembles and will need to be paid back from the money received from the High School Auditions.

JH auditions are bringing in the most profit each year.

Jackie Loreda suggested reaching out to the Missouri Arts Council for grants they may help with commissioning pieces.

Reach out to local music companies for sponsorship of honor ensembles clinician expenses in exchange for having their name included in the program.

Reachout to other districts and see if they would be willing to collaborate on commissioning pieces for like ensembles.

Cost/Profit Analysis for last two years for SWMMEA

Started at 18134.28 and ended at 0 or less (10/21/21-10/28/23)

All-State per diem -1140 or -570/year

Administrative supplies such as certificates or mailings -743.67 or -371.83/year

Commissions -7000 (Includes 1000 elem choir, 3000 JH Band, 300 HS Jazz)

Venue Insurance -2620 (1435 for first year and 1185 for this year) or -1310/year

Medals -7326.22 (Voted to be done with these)

MMEA -2413.11 (Breakfast was around 1000 but we didn't do that last year)

Ensembles

HS Band +2978.48 -1900ish to HS Jazz +1760ish for Conference Band (Total +2838.48) or 1419.24/year

HS Jazz -1957.48 + 1900ish audition fees (Total -57.48) or -28.74/year

HS Choir +21.33 or 10.66/year

JH Band +7059.28 - 1760ish Conference Band (Total +5300) or 2650/year

JH/Elem Choir +1064.21 or 532.11/year

Orchestra -3077.21 or -1538.61/year